



## NexLev Company Overview

NexLev is a Project Management and Technology Services company with core capabilities in business management services, Project Management, and PM software applications. NexLev has deployed custom solutions for international organizations in health care, mining, manufacturing, legal, and education sectors. NexLev Solutions Inc. is a subsidiary of the Canadian-based Galex Group of Companies.

NexLev is unique in our diverse and robust offering of expertise. The proven experience of NexLev stems from the expertise of Project Management Professionals (PMP), PhD's in various branches of mathematics, our multi-discipline Engineering team, and developers certified in innovative software and mobile platforms.

NexLev operates as a leading edge global consultant and conducts extensive knowledge transfer to clients based on globally accepted best practices. NexLev consultants are continuously upgrading their skills to offer training and business solutions that focus individual methodologies or combine best practices from:

- ◆ ISO 9000
- ◆ Six Sigma
- ◆ Project Management Institute
- ◆ Forum for International Trade Training (FITT) on Commercial Market Entry

NexLev's enthusiastic problem-solvers are able to quickly identify and recommend practical solutions to business problems and for improving operational efficiency. We look forward to each and every customer interaction, and to every opportunity for expanding our areas of expertise.

### Areas of Expertise

- Project Management Systems and Consulting - ISO, PMI, Agile, RUP, TQM, COBIT, ITIL, LEAN, Rolling Wave, Six Sigma, RUP
- Methodologies and Systems
- Communication, Training and Education
- Architecture and Design
- Project Coordination & Management
- Process Reengineering
- Software Consulting, Development & Automation
- Web Development
- Diverse SDLC and business integration
- Water purification and wastewater management technology
- Work with oil and gas processing, biofuels, water and wastewater treatment
- Risk analysis and Data modelling
- Development and Implementation of Inter-National Networks
- Journeyman Carpentry

### Sample designations of instructors include:

- PMP, Six Sigma, ISO, TQM, Market Entry, P.Ag., BSc., BSA, MBA, P.Eng., P.Ag., M.Sc., PhD., CIM, WWTO, CLD



## Appendix 3: Course Authors

This course was immediately recognized by governments, universities, and professional associations, due to the reputation of the primary author, innovative PM experiences he has and the collaborative efforts from the supporting authors, architects, and developers.

The core content of the NexLev courses has been taught since 2003 and has evolved annually to align with advancements of Project Management best practices (incorporates innovative new ways to manage projects in today's demanding and diverse business environments). The content includes input and experiences from multiple expert practitioners in the fields of Project Management, supervision, engineering, business management and is delivered in an interactive, innovative professional online approach.

The PM knowledge objectives, tools, content, materials, techniques, and approach were designed by multiple PM experts, lead by Jason Tratch who is:

- recognized as a leading global expert in Management Systems and Project Management. He teaches at University Masters Courses and Colleges. He speaks regularly at conferences, seminars and Trade Delegations. Mr. Tratch has direct work experience in: environment, construction, mining, education, health, financials, technology, agriculture, manufacturing, biotechnology, and real estate. Examples of cultural environments also worked in include: extreme remote fieldwork, first nations and multicultural, technology R&D, government, private, university, and nonprofit.
- certified in Market Entry Strategy (FITT), Project Management (PMP), Quality Management (ISO 9000 Series), Auditing (ISO 9000), Process Management (Six Sigma), Construction (Journeyman Carpenter), Mechanics (John Deer University) and Wastewater Collection & Treatment (Level 2 Certification). Mr. Tratch holds degrees in both Biology (B.Sc.) and Agriculture (Deans List) (B.S.A.) and is a certified Professional Agrologist (P.Ag.).
- Mr. Tratch is active in the PM community and an active blogger, for more details or to view additional PM material, please visit his blog at: [www.jasontratch.com](http://www.jasontratch.com)
- course content was first devolved over a decade ago but has annually improved (new feedback, approaches, improvements) based on student feedback, market, business change and advancement. The content and instructor have thus been recognized, approved, certified and sold through multiple companies across Canada, Universities, Colleges, Institutions, Associations
- certified and backed by Project Management Institute (PMI) as well as Canadian Construction Association (CCA)



## Appendix 4: Online PM Course Benefits

To enhance retention and advancement, NexLev provides Online Courses which were designed as Stand-Alone Courses or also align with Classroom Courses. The two courses include the Online Project Management Fundamentals (PMF) (minimum 8 hours) and the Online Project Management Professional (PMP) (minimum 36 hours)

Online training gives multiple benefits, examples include:

Benefit	Description
Alignment with Classroom courses	Material available before and after Classroom courses; can pre-read in advance in addition to review content after, also enables teacher to spend more classroom time on Q&A, exercises, vs. traditional lecturing from a podium
Online Learning Approach	Innovative development and design interfaces, ensures customizable usability & can be adaptable to your style of learning, at your own pace, from your own location at any time
Functionality	Professional design includes: rich media/videos, humour, activities, assignments, dynamic tests, questions, games, dynamic matrices, study boxes, hints, links (follows design of Cyber school courses)
Course Author	Mr. Jason Tratch is globally recognized as a leader in PM, systems & business, a manager, mentor, trainer with unmatched passion & energy
Course Support Authors/ Developers	Numerous globally recognized leaders in Project Management, education, learning, development & training, systems, knowledge transfer, academics and business, provides multiple perspectives
Methodology & Philosophy	Aligns & incorporates multiple global leading PM Methodologies, E.g. Certified in: PMI, ISO 9000, Six Sigma, FITT, ANSI, Journeyman Carpentry, plus incorporates custom in-the-field Methodologies
Weekly Live Webcasts	Weekly access to live virtual classrooms where people discuss course topics, listen to guest speakers, support and collaborate with each other
Gamification	Concepts & methodologies that follow global best practices in gamification, backed by PhD's and experts active in the Gamification profession
PMI Experience (decade plus)	Author and instructors have managed projects "in the real world", evolved the methodologies & incorporated learnings into course content
Software Platform	Built off the leading online training and education software platform (learning management system) called Moodle
Communication Forums	Announcements, forms, email, chat rooms, blogs, webcasts, telephone, collaborative groups and social networking, available online
PMI Backed	Courses meet requirements to challenge PMI certifications or if already certified, then gives you PDUs to maintain certifications ( <a href="http://www.pmi.org">www.pmi.org</a> )
CCA Backed	The PMP course content is approved by CCA and aligns with Gold Seal Program points ( <a href="http://www.cca-acc.com">www.cca-acc.com</a> )
Interactive Tests	Take tests repeatedly (questions change each time you take them), enhances learning and retention
Multi-level of Understanding	Easy ability for the student to review high level conceptual overviews (understand PM as a system) then dive into detailed tools, techniques, templates and knowledge through hotlinks, matrix drill downs



## Appendix 5: Live Classroom Webcasts (Thursdays)

**Extra Value:** A critical part of NexLev course offerings is the free access you receive to weekly webcasts to raise PM questions, join informal discussions, or simply listen to guest speakers.

**Background:** The webcast provides a knowledge transfer environment that occurs in a very convenient manner (online - right from your office or home computer or tablet). The unique value is the live, direct access to the author of the course and guest speakers, depending on the day, other attendees (e.g. students, teachers, consultants, subject matter experts, managers, and front line staff).

**Primary Moderator:** Jason Tratch (Course Author & PM Expert [www.jasontratch.com](http://www.jasontratch.com) )

**Description:** there are two types of webcasts:

- A) Guest Speaker Webcast – first Thursday of every month, 12:00 – 12:30 CST Regina
- B) Open Forum Webcast – every other Thursday, 12:00 – 12:30 CST Regina

**Agenda – A) Guest Speaker Webcast:** please see the NexLev website for scheduled speakers and topics (booked in advance). Speakers will present a topic and will promote active, open discussion and Q&A.

**Agenda – B) Open Forum Webcast:** for the Open Forum Webcast, the agenda is informal, open Q & A. It is for participants to bring forth topics/questions for discussion. Example questions/topics could include:

- specific questions about NexLev training courses
- tools, templates and techniques
- certifications, application process, exams, tips
- PM best practices and getting the value
- General PM or business type questions

**Approach:** This type of webcast delivers a fully interactive environment. The emphasis is on open, interactive questions, answers, case studies, examples, analogies, feedback, and brain storming. The power of community learning greatly aligns with the new way to teach as well as manage projects (there is no silver bullet approach to PM, you must be flexible, adaptable, and collaborative to involve as many stakeholders as possible). Also note, additional value comes from the networking and building PM circles of excellence.

**NOTE:** Be sure to challenge the expert speakers at the webcast to leverage their decades of experience. As consultants they charge over \$200/ hour, you may receive the advice & time for free via this webcast! The speakers are globally recognized as leading Project Management Business Consultants, so be sure to take advantage of the access you have with him during the webcast.

To receive more information about the webcasts, please contact us via our website at [www.nexlevinc.com](http://www.nexlevinc.com), email [Brenda.rebeyka@nexlevinc.com](mailto:Brenda.rebeyka@nexlevinc.com) or call 306-955-0872.



## Appendix 6: Past Companies Taught

**The core course content was first taught in 2003, since that time, hundreds of students have attended the courses from all types of industries. Course content is based on best practices of Project Management from multiple methodologies and can easily be used to manage work within all types of businesses. A small sample of clientele from past Project Management training and education includes:**

- ABJ Ag Products
- Bioriginal
- Business Development Canada (BDC)
- Cameco
- Canadian Mats System Inc.
- Case New Holland
- Cigar Lake Mine
- Dakota Dunes Casino
- DeBeers
- EcoLibra
- Federal Government Departments – Ottawa
- Future Vision Construction
- Graham Construction
- Innovation Place
- Innovation Saskatchewan
- Merit Construction Association
- Miller Hopper Bottoms
- Muskeg Lake
- Pinnacle Ridge Developments
- Points Athabasca
- Provincial Ministry Departments (SK, and Ontario)
- Saskatoon Business College
- Saskatoon Construction Association
- Saskatoon Health Region
- School of Public Policy
- STC – Saskatoon Tribal Council
- University of Saskatchewan
- Urban Edge Development
- WMCZ Law Firm
- 50 plus clients focused on Construction (taught via Construction Associations)
- 100s of clients through partnership teaching (e.g. NexLev also teaches under the umbrella of Associations, Universities, Business Colleges)



## Appendix 7: Quotes/References from Past Students

**Quotes from past students that took courses from NexLev and the value/tools they received include:**

- Understand a more disciplined, structured approach for projects
- More proactive way to complete work (transferable across departments)
- Provides a formal, systematic and efficient approach
- Analogies (ways to communicate a message to stakeholders)
- Conduct smart business
- Confirm how PMI methodology aligns with what I have been doing
- Consistent way to communicate with coworkers in different departments/cities
- Cost management/budgeting
- Covered many quantifiable/objective types of tools/techniques
- Evolution of project (changes and evolves, unique each time)
- Excitement and confidence, Passion for Project Management
- Foundation/baseline for all types of work
- Importance of a PM/PMO department and PMs with a structured approach
- Importance of having governance and RAM
- Ownership does not have to only be me when risks are not addressed
- Measure existing processes against best practices
- Network with class, share experiences or contacts
- Personal growth, personal skills
- Provided and enhanced my skills to manage people
- The 9 knowledge areas are excellent to live by
- So many tools – more tools on my belt the better
- Truly understand the 5 project life cycles
- Promote Project Management as a profession
- Great preparation for PMP and CCA Gold Seal Certifications

**NOTE:** the core of the course content was first taught by Jason Tratch in 2003 (longest running complete PMP course in SK) that has been taught to hundreds of people from over 50 different organizations



## Appendix 8: Course Comparisons (PMF vs. PMP)

NexLev provides Classroom PM training for three levels of students. The course content is based on an approach used across industries for projects ranging from \$10,000 to over 100 million, within almost any type of industry. The two levels of courses include:

- Project Management Fundamentals (**PMF**) = covers A to Z in PM at a higher level (concepts, framework and basic tools/templates), is designed for any person that works within a project environment (learn consistent global best practice approach)
- Project Management Professional (**PMP**) = covers A to Z in PM in detail plus situational learning & review of multiple PM Methodologies, is designed for people that manage/lead projects, want to learn multiple PM approaches (includes diverse external links/perspectives/media) or are pursuing PMP certification, professional designations or on a PM or Senior Management career path

Examples of key differences between each course include:

Aspect of the course	PMF	PMP
Estimated effort to complete (# of hours)	8	36
Level of detail (approx. # of pages)	75	350
Primary knowledge base (Project Framework)	PMBOK	PMBOK
Number of course modules	9	12
Number of PM Processes Covered (in detail)	16	66
Level of detail (review of PM process )	Low	High
Content approved and backed by PMI	Yes	Yes
Content approved and backed by CCA	-	Yes
# of PDUs (for PMI & other Associations)	8	36
Access to Checklists in addition to templates	Yes	Yes
Online forums (blog, chat, networks)	Yes	Yes
Access to live weekly webcasts	Yes	Yes
Final Practice Exam (# of questions)	-	Yes (200)
Addresses PMI certification requirement	-	Yes (PMP)
Additional methodologies (ISO, 6Sigma, SEI, TQM, RUP)	-	Yes
Includes custom Knowledge Area content	-	Yes
CCA Gold Seal Certification (# of points)	-	6
Advanced situational teachings/open Q&A	-	Yes
Additional construction tools & materials	-	Yes
Certificate	Yes	Yes